Protecting your Patients & Practice

New infection prevention coordinator was discussed on page 6 of the CDC Summary of Infection Prevention Practices is the key here. They will play a pivotal role in ensuring that guidelines and protocols are implemented. Their duties may include:

- Developing and maintaining infection prevention and control policies and procedures
- Ensuring that supplies necessary for adherence to standard precautions are available
- Assigning at least one individual trained in infection prevention responsibility for coordinating the program
- Developing and maintaining written policies and procedures appropriate for the facility and based on evidence-based guidelines, regulations, or standards
- Creating a system for detecting and managing potentially infectious persons at initial points of patient encounter

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For more information on the new CDC guidelines: go.kavokerr.com/cdc-guidelines-low-speeds

SMARTmatic series promotions
Effective 1.01.2018 – 6.30.2018

BUY 2 SMARTmatic series handpieces
GET 1 SMARTmatic series handpiece or INTRA™ 181 K Air motor

BUY 3 SMARTmatic series handpieces
GET 1 SMARTmatic series handpiece or INTRA™ 181 K Air motor

BUY 3 INTRA™ 181 K Air motors
GET 1 INTRA™ 181 K Air motor

5 reasons to protect your handpiece investment with QUATTROcare™ Plus:

- Automated handpiece maintenance
- Chuck care system
- Fast cleaning cycle (less than 1 minute per handpiece)
- Guarantee effective and consistent care of handpieces
- Eliminates time-consuming and costly manual maintenance

Does Your Practice Comply with the New CDC Guidelines?
Low-Speed Handpieces & Motors

New CDC Guidelines state:

‘Dental handpieces and associated attachments, including low-speed motors and reusable prophylaxis angles, should always be heat sterilized between patients and not high-level or surface disinfected. Studies have shown that their internal surfaces can become contaminated with patient materials during use. If these devices are not properly cleaned and heat sterilized, the next patient may be exposed to potentially infectious materials.’

SMARTmatic™ Low-Speeds Optimized for CDC Compliance

SMARTmatic’s one-piece handpiece sleeve is critical to reducing the number of steps required for proper (CDC compliant) cleaning and sterilization. Other handpieces have multiple pieces that need to be disassembled before sterilization or rough/ringed areas that make cleaning difficult.

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KaVo | 11727 Fruehauf Dr | Charlotte NC 28273 | USA | 1-888-ASK-KAVO
KaVo SMARTmatic™ Low-speeds
The smart choice for your practice.

Introducing KaVo SMARTmatic™. The new SMARTmatic series unites KaVo’s trusted quality with smart features for optimal ease of use and successful clinical outcomes. SMARTmatic straight and contra-angle handpieces combine amazing performance, reliability, versatility, and efficiency—brought to you by the #1 handpiece brand in North America.

KaVo's SMARTmatic has special features that are designed with the CDC guidelines in mind:
- Stainless steel construction that will not rust
- Fine-jewel sleeve sleeve without gaps or edges
- Ball bearings for smooth operation
- Ceramic slider clamping system
- Sterilizable up to 275°F (135°C)

KaVo SMARTmatic™ High-speeds

Suitable for the following Phaco motors:
- SMARTmatic
- INTRA 181 H Air motor
- INTRA 181 K Air motor
- INTRA 181 M Air motor

Suitable for the following Air motors:
- SMARTmatic
- INTRA 181 H Air motor
- INTRA 181 K Air motor
- INTRA 181 M Air motor

Performance on the KaVo SMARTmatic™ is superior and exceeds the expected handpiece performance. These offers cannot be combined with any other KaVo promotion or offer and cannot be combined with the KaVo Bundle Handpiece Program. For complete terms and conditions, please refer to the KaVo Handpiece Promotions form. Invoices and goods forms MUST be purchased via an authorized KaVo Dental dealer and are valid only for dealers and dental offices located in the United States.

Contact your KaVo authorized dealer to receive the KaVo Handpiece Promotions form. KaVo INTRA 181 H Air Motor, INTRA 181 K Air motor, INTRA LUX KL 703 LED Electric motor are all sterilizable up to 275°F (135°C)

INTRA LUX KL703 LED Electric motor
- Part no. 0535.5230
- 5500 to 30,000 rpm
- Field exchangeable LED bulb.
- Speed range from 100 to 40,000 rpm.
- Brushless motor, speed range adjustment.
- Forward-reverse speed adjustment.
- Non-optic, forward/reverse connection.

INTRA LUX 181 L Air motor
- Part no. 0535.5210
- Speed range from 5000 to 20,000 rpm.
- Non-optic, forward/reverse connection.
- Ceramic slider clamping system.
- Ball bearings for smooth operation.
- 70° Oscillating rotation
- Stainless steel construction that will not rust.
- Sterilizable up to 275°F (135°C)

INTRA 181 K Air motor
- Part no. 0535.5290
- Speed range from 5000 to 20,000 rpm.
- Non-optic, forward/reverse connection.
- Ceramic slider clamping system.
- Ball bearings for smooth operation.
- Stainless steel construction that will not rust.
- Sterilizable up to 275°F (135°C)

INTRA 181 M Air motor
- Part no. 0535.5260
- Speed range from 1000 to 20,000 rpm.
- Non-optic, forward/reverse connection.
- Ceramic slider clamping system.
- Ball bearings for smooth operation.
- Stainless steel construction that will not rust.
- Sterilizable up to 275°F (135°C)

INTRA 181 H Air motor
- Part no. 0535.5250
- Speed range from 1000 to 20,000 rpm.
- Non-optic, forward/reverse connection.
- Ceramic slider clamping system.
- Ball bearings for smooth operation.
- Stainless steel construction that will not rust.
- Sterilizable up to 275°F (135°C)

KaVo SMARTmatic™ Spares

Screw-in 40,000 rpm, 32:1
- Part no. 0535.5310
- Speed range up to 40,000 rpm.
- Ball bearings for smooth operation.
- Ceramic slider clamping system.
- Stainless steel construction that will not rust.
- Sterilizable up to 275°F (135°C)

Screw-in 8:1
- Part no. 0535.5300
- Speed range up to 40,000 rpm.
- Ball bearings for smooth operation.
- Ceramic slider clamping system.
- Stainless steel construction that will not rust.
- Sterilizable up to 275°F (135°C)

Prophy

- Part no. 0535.5350
- Speed range up to 40,000 rpm.
- Ball bearings for smooth operation.
- Ceramic slider clamping system.
- Stainless steel construction that will not rust.
- Sterilizable up to 275°F (135°C)

KaVo SMARTmatic™ Special Offers

BUY (2) INTRA 181 K Air motors
- Part no. 0535.5250
- 1007.0150

BUY (3) INTRA 181 K Air motors
- Part no. 0535.5250
- 1007.0150

BUY (2) SMARTmatic series handpieces
- Part no. 0535.5230
- 1007.0150

BUY (1) SMARTmatic series handpieces or INTRA 181 K Air motor
- Part no. 0535.5250
- 1007.0150

BUY (1) SMARTmatic series handpieces or INTRA 181 K Air motor
- Part no. 0535.5250
- 1007.0150

BUY (2) SMARTmatic series handpieces
- Part no. 0535.5230
- 1007.0150

BUY (1) SMARTmatic series handpieces
- Part no. 0535.5230
- 1007.0150

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For any invoices dated on 6/30/18, redemption form received after 8/30/18 will not be honored. Ship merchandise to: (must ship directly to the doctor)

INTRA 181 K Air motor
- Selected SMARTmatic part number

INTRA LUX 181 L Air motor
- Part no. 0535.5210
- 1007.0150

INTRA LUX 181 M Air motor
- Part no. 0535.5260
- 1007.0150

INTRA 181 H Air motor
- Part no. 0535.5250
- 1007.0150

INTRA 181 K Air motor
- Part no. 0535.5250
- 1007.0150

INTRA LUX KL703 LED Electric motor
- Part no. 0535.5230
- 1007.0150

For any invoices dated on 6/30/18, redemption form received after 8/30/18 will not be honored. These offers cannot be combined with any other KaVo promotion or offer and cannot be combined with the KaVo Bundle Handpiece Program. For complete terms and conditions, please refer to the KaVo Handpiece Promotions form. Invoices and goods forms MUST be purchased via an authorized KaVo Dental dealer and are valid only for dealers and dental offices located in the United States. These offers are intended for North American dental professionals.
Noel Brandon Kelsch, RDHAP, past president of the California Dental Hygienists’ Association and infection prevention expert provides guidance on implementation:

“So how are we supposed to incorporate those changes? Who is in charge of making this happen? This document (CDC Guidelines) really gives you the solutions we have all needed.”

An infection prevention coordinator (discussed on page 6 of the CDC Summary of Infection Prevention Practices) is the key here. They will be there to make sure that protocols and procedures are followed. Their duties include:

• Develop and maintain infection prevention and occupational health programs
• Provide supplies necessary for adherence to standard precautions (hand hygiene products, safer devices to reduce percutaneous injuries, personal protective equipment, etc.)
• Assign at least one individual trained in infection prevention responsibility for coordinating the program
• Develop and maintain written infection prevention policies and procedures appropriate for the services provided by the facility and based on evidence-based guidelines, regulations, or standards
• Facility has system for early detection and management of potentially infectious persons at initial points of patient encounter”

Does Your Practice Comply with the New CDC Guidelines?

Low-Speed Handpieces & Motors

SMARTmatic series promotions
Effective 1.01.2018 – 6.30.2018

BUY 2 INTRA™ W/ Air motors

GET 1 SMARTmatic series handpiece

BUY 3 SMARTmatic series handpieces

GET 1 SMARTmatic series handpiece or INTRA 181 K Air motor

BUY 3 INTRA 181 K Air motors

GET 1 INTRA™ 181 K Air motor

SMARTmatic™ Low-Speeds Optimized for CDC Compliance

SMARTmatic’s one-piece handpiece sleeve is critical to reduce the number of steps required for proper (CDC compliant) cleaning and sterilization. Other handpieces have multiple pieces that need to be disassembled before sterilization or rough/ringed areas that make cleaning difficult.

5 reasons to protect your handpiece investment with QUATTROcare™ Plus:

• Automated handpiece maintenance
• Check care system
• Fast cleaning cycle (less than 1 minute per handpiece)
• Grease effective and consistent care of handpieces
• Eliminates time-consuming and costly manual maintenance

For more information on the new CDC guidelines: go.kavokerr.com/cdc-guidelines-low-speeds

New CDC Guidelines state:
• Dental handpieces and associated attachments, including low-speed motors and reusable prophylaxis angles, should always be heat sterilized between patients and not high-level or surface disinfected. Studies have shown that their internal surfaces can become contaminated with patient materials during use. If these devices are not properly cleaned and heat sterilized, the next patient may be exposed to potentially infectious materials.

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- Provide supplies necessary for adherence to standard precautions, personal protective equipment, etc.
- Assign at least one individual trained in infection prevention responsibility for coordinating the program
- Develop and maintain written infection prevention policies and procedures appropriate for the services provided by the facility and based on evidence-based guidelines, regulations, or standards
- Facility has system for early detection and management of potentially infectious persons at initial points of patient encounter

SMARTmatic series promotions
Effective 1.01.2018 – 6.30.2018

BUY 2 INTRA™ K4X Air motors
GET 1 SMARTmatic series handpiece

BUY 3 SMARTmatic series handpieces
GET 1 SMARTmatic series handpiece or INTRA™ K4X Air motor

5 reasons to protect your handpiece investment with QUATTROcare™ Plus:

- Automated handpiece maintenance
- Chuck care system
- Fast cleaning cycle (less than 1 minute per handpiece)
- Ensures effective and consistent care of handpieces
- Eliminate time-consuming and costly manual maintenance

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Does Your Practice Comply with the New CDC Guidelines?
Low-Speed Handpieces & Motors

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| Part no. | Chuck system | Speed (rpm) | Operating speed | Primary indication(s) | SMARTmatic
<table>
<thead>
<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>0535.5200</td>
<td>Electric motor</td>
<td>Speed range up to 20,000 rpm, forward / reverse speed adjustment. No water, no chip air.</td>
<td>Speed range up to 20,000 rpm, 4-hole connection, non-optic, 2000 rpm, 70° Oscillating rotation</td>
<td>Ceramic slider clamping system</td>
<td>KaVo's SMARTmatic has special features that are designed with the CADC guidelines in mind.</td>
</tr>
<tr>
<td>0535.5210</td>
<td>Electric motor</td>
<td>Speed range up to 20,000 rpm, forward / reverse speed adjustment. No water, no chip air.</td>
<td>Field exchangeable LED bulb.</td>
<td>135°</td>
<td>KaVo's SMARTmatic has special features that are designed with the CADC guidelines in mind.</td>
</tr>
<tr>
<td>0535.5250</td>
<td>Electric motor</td>
<td>Speed range up to 20,000 rpm, forward / reverse speed adjustment. No water, no chip air.</td>
<td>Field exchangeable LED bulb.</td>
<td>135°</td>
<td>KaVo's SMARTmatic has special features that are designed with the CADC guidelines in mind.</td>
</tr>
</tbody>
</table>

**Merchandise**

- KaVo PROMO!SMARTmatic series handpiece
- KaVo INTRA 181 H Air Motor
- KaVo INTRA 181 K Air motor
- KaVo INTRA LUX 181 L Air motor
- KaVo INTRA 181 M Air motor

**Eligible for:**

- KaVo SMARTmatic™ Low-speeds
- KaVo SMARTmatic™ Straight and Contra-angle Handpieces

**Promotional Products**

- KaVo SMARTmatic™ Low-speeds
- KaVo SMARTmatic™ Straight and Contra-angle Handpieces

**Terms:**

1. For any invoices dated on 6/30/18, redemption form received after 8/30/18 will not be honored.

2. Qualifying Dealer Invoice MUST be attached – invoice number.

3. Purchasing smart features must be purchased via an authorized KaVo Dental dealer and are valid only for dealers and dental offices located in the United States.

4. Merchandise must be of equal or lesser value of purchased product. To receive merchandise and cash back offer (where applicable), send a completed KaVo promotion or offer and cannot be combined with the KaVo Bundle Handpiece Program.

5. KaVo Handpiece Promotions form and a copy of your authorized KaVo dealer invoice to KaVo Dental, 11727 Fruehauf Drive, Charlotte NC 28273 or fax to 704.927.0816. You can receive the KaVo Handpiece Promotions form from your authorized KaVo dealer sales consultant. Invoices and goods forms MUST be received within 60 days of your invoice date (ex. invoice date of 1/30/18 must have goods form and invoice received by KaVo before 3/30/18).

6. KeVo Low-Speed Series Promotions

**Shipping Information**

- Ship merchandise to: (must ship directly to the doctor)
- INTRA 181 K Air motor
- Selected SMARTmatic part number

**Contact Information**

- KaVo | 11727 Fruehauf Dr | Charlotte NC 28273 | USA | 1-888-ASK-KAVO
- www.kavo.com

**Contact Name**

- Phone Number

**Practice information**

- Name/City
- Address
- Phone Number

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